

**From:** iTechmatics Software Private Limited

**Subject:** Internship Collaboration – Frequently Asked Questions

Dear Sir/Madam,

1) Whether the internship program is free or paid.(If paid how much students need to pay)

Students are required to pay a nominal fee for the 3-month program.

Online Training at college campus Fee: ₹30,000 – ₹45,000 (+GST)

Above fee per Student for 30 hours mentorship based on chosen specialisation track.

This covers:

- Industry mentorship
- Real-world EV & AI projects
- Resume building & mock interviews
- Certification and Job assistance

More details - <https://carsoftwaresystems.com/#pricing>

2) After internship whether you will involve the students in your project.

Yes. Top-performing students can continue for **3 additional months** on live projects.

This extension is offered until they secure a job or for contributing to research/publications.

Fees: Rs 10,000/- (+GST) per month for 10 hours mentorship

3) Whether you will provide placement.

While direct placement is not guaranteed, we provide:

- Career Guidance
- Resume Optimisation
- Mock Technical/HR Interviews
- References to our partner companies/startups
- Project support for job interviews

4) Whether you will set up a startup in our college.

Yes. We are open to establishing a Startup Incubation Cell Or a Centre of Excellence (CoE).

Focused on:

- AI-Powered EV Battery Safety
- Automotive Telematics
- EV Cybersecurity

5) What type of infrastructure you need from our side?

We follow a hybrid **simulator-based** model but request:

- 1 Lab/Classroom with:
  - Min. 10 internet-enabled systems
  - Projector (for sessions/workshops)
- Wi-Fi or Internet Access
- Faculty coordinator (Single Point of Contact)
- Optional: Access to EV Batteries/devices/sensors (if available)

#### **General Questions:**

1. Is your proposal intended to establish a Training Centre, Centre of Excellence (CoE), or a Startup Support/Incubation Unit?

All three are possible based on college interest:

- Short-term: Internship/Training Program
- Medium-term: Research Collaboration / Project Support
- Long-term: Startup Incubation Cell / CoE / Patent Filing

2. What infrastructure and facilities do you require from our institution (e.g., space, lab access, internet, utilities, manpower, etc.)?

- Space: One small lab or shared room with systems & internet
- Support: A faculty coordinator and TA/DA (only if offline sessions are conducted)
- We don't require permanent space unless a startup cell or CoE is initiated

3. What kind of support or value addition will your organisation provide to the institution or its students (e.g., training, mentoring, project guidance, certification, research collaboration, placements)?

- Live internship & research projects
- Mentoring by industry professionals
- Training on AI, EV, Telematics & Cybersecurity
- Certification & resume preparation
- Job-readiness modules
- Project participation in battery fire prevention, diagnostics, and BMS systems

4. If the initiative includes training programs, kindly specify the fee structure.

Online Training at college campus Fee: ₹30,000 – ₹45,000 ( +GST) per student

30 hours mentorship/training based on chosen specialisation track

<https://carsoftwaresystems.com/#pricing>

5. If the programs are free of charge, who will be responsible for managing the trainers' remuneration, travel allowance (TA), daily allowance (DA), and accommodation?

If iTelematics trainers or external industry experts are invited to conduct offline training sessions at the institute, the associated costs—including travel allowance (TA), daily allowance (DA), remuneration, and accommodation—will be borne by the institute.

**Additional Questions (if it is a Startup or Incubation Support Unit):**

6. Will your startup be incubated within the campus, or do you expect our students to be involved in your projects?

We are happy to involve students in internships, research, and live projects at campus.

7. Are you seeking funding, mentoring, or market access support from the institute?

- We may explore joint funding proposals or research grants in the future.
- No branding or legal usage of institute name without written approval.

8. Will your startup offer internships, project opportunities, or employment to our students?

Students will receive:

- Hands-on internship experience
- Long-term project options
- Career support and referrals
- Contribution to published papers

9. Do you expect to use the institute's address or brand name for any legal, operational, or promotional purposes?

No. We operate independently and do not use institute branding unless mutually agreed upon for events/publications.

10. How do you propose to handle IP rights (Intellectual Property) for any joint innovations with students or faculty?

- IP created solely by the student/professors or iTelematics will remain with them respectively.
- Joint IP (involving faculty or research collaboration) will be shared and discussed on mutual terms.

**Additional Questions (if it is a Centre of Excellence):**

11. What will be the primary focus area of the Centre of Excellence (e.g., AI/ML, Robotics, Renewable Energy, Healthcare Technology)?

Focus Areas:

- AI-powered Battery Safety & Diagnostics
- Automotive Telematics & Connected Vehicles
- EV Cybersecurity & Intrusion Detection

12. Will there be any joint research or funded project proposals initiated through this CoE?

Yes, we aim to collaborate on:

- Research papers, patents
- Conference presentations
- AI models and BMS tools
- Industry-funded or government-backed grants

13. What are your expectations from faculty involvement (in terms of time, expertise, or resource allocation)?

- Faculty coordinator (monitoring progress, attendance, reviews)
- Optional involvement in joint project, paper publications or mentoring, patents filing

14. Will the CoE be open to students from all departments or specific branches only?

Students from the following branches are eligible:

- Open to students from: CSE / IT / AI & ML / EEE / E&C
- and those interested in:
  - Automotive Telematics,
  - AI-Powered EV Battery Safety,
  - EV Cybersecurity

15. What is the long-term vision or sustainability plan for the Centre of Excellence?

Our long-term vision is to:

- Empower students with hands-on experience in real-world electric mobility and EV battery safety projects.
- Build a certified talent pipeline aligned with industry needs in EV, AI/ML, Telematics, and Automotive Cybersecurity to maximise career and job opportunities.
- **Foster innovation and entrepreneurship by helping students and professors convert their ideas and research into startups, patents, and commercial products, with incubation support from iTelematics.**

We welcome the opportunity to collaborate with your institution and empower the next generation of EV engineers and innovators.

Warm regards,

Sudarshana Karkala

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